

# SUCCESS STORY

## True Alliance (TA)

“Plaut’s expertise and experience have allowed us to offer the business significant improvements in our analytics capabilities. Delivering on time, on budget and with almost no impact on the business during the project, the results have been fantastic.”

Regan MacDonald - Group IT Manager

### The Project

True Alliance wanted to improve how they use Business Analytics to increase transparency, enable better planning and increase the performance of its business to enable faster decision making.

### The Situation

True Alliance has used BW and BPC for a long time and the business wanted to do more dynamic analytics and build better plans.

### Objectives

The client wanted to improve run time performance, reduce storage footprint and improve reporting and transaction performance, while utilising their existing investment.

### The Solution

An assessment was made and Plaut’s delivery framework methodology was used to implement a project to reduce their data footprint and migrate BPC & BW to SAP HANA on premise to private cloud.

### Highlights

A short project successfully met its objectives with all the set perimeters,

- Up to 90% improvement in run time performance
- 95% reduction in storage footprint
- Up to 23x performance improvement in reports and transactions
- Users experienced significantly faster system response times

By partnering with Plaut, True Alliance has been able to achieve goals to improve the use of business analytics to increase transparency into business performance and improve decision making.

### Outlook

The business users love the performance and now True Alliance has a HANA environment to enhance planning & analytics setting up the business for a bright future





### About True Alliance

Established in 1982 with the launch of Reebok, True Alliance is now one of the largest distributors in the Australian and New Zealand markets.

True Alliance is home to some of the world's most famous brands including: Ben Sherman, Coach, Lacoste, Lee, Nautica, Riders, Rockport, Speedo, Teva, The North Face, UGG and Wrangler. Headquartered in Sydney Australia, True Alliance has offices and showrooms in all other major cities in the region - including Melbourne, Brisbane, Adelaide and Auckland.

### The Plaut Group

Plaut IT Australia is one of the largest locally owned providers of on premise and cloud SAP solutions in the ANZ region. It is the lighthouse partner for SAP's cloud ERP, a software as a service solution based on SAP's S4HANA digital core.

Plaut has a National team of more than 150 people delivering cloud and on premise business solutions to organisations such as Air Services Australia, NSW and Federal Government Departments, BHP Billiton, BlueScope Steel, Johnson & Johnson, Metals and Mining Group, SCT Logistics, Village Roadshow, Toyota Motor Corporation Australia, Coca Cola Amatil, Hewlett Packard Enterprise, Sanitarium, Primary Health Care.

Our extensive capabilities enable our team to design and deploy the best possible end to end solutions for our customers.

For more information visit: [www.plaut.com.au](http://www.plaut.com.au)

#### **Sydney Office:**

Level 2, Trafalgar Square  
230 Clarence Street,  
Sydney NSW, 2000  
Ph: +61 (0) 2 9492 5600

#### **Canberra Office:**

Level 1, Eyre Chambers  
37 Eyre Street,  
Kingston, ACT, 2604  
Ph: +61 (0) 2 6295 9306

#### **Melbourne Office:**

Level 1,  
84 Williams Street  
Melbourne VIC 3000  
Ph: +61 (0) 3 8548 4700

#### **Brisbane Office:**

Level 18,  
333 Ann Street  
Brisbane QLD 4000  
Ph: +61 (0) 7 3232 1123